

For Immediate Release

HKBNES is the First in Hong Kong to Attain Cisco ACI Black Belt Stage 3 Certification Demonstrating Tech Superiority with Regional & Local Cisco Awards

(Hong Kong - 3 Jun 2021) **HKBN Enterprise Solutions** (“HKBNES”) is proud to be the first company in Hong Kong to attain the world’s leading technology solution - **Cisco’s Application Centric Infrastructure (ACI) Black Belt Stage 3 certification**. HKBNES was also awarded three regional and local Cisco accolades, recognising its outstanding technical capabilities to support the diverse ICT needs of companies of different industries and sizes. These accolades include:

- **Managed Services Partner of the Year (Greater China):** Recognising HKBNES as the top performing managed services partner in Cloud Voice solutions throughout the Greater China region;
- **Innovative Solution Partner of the Year (Hong Kong):** Recognising HKBNES’s technology excellence in deploying ACI for a leading financial institute; and
- **Cisco Partner of the Year – Fast Growing (Hong Kong):** Recognising HKBNES as a fast growing partner of Cisco Hong Kong in FY20.

Matching an astute eye for best-fit tech solutions with end-to-end expertise in cloud technology deployment – including capabilities needed for complex, large-scale cloud voice hosting projects – HKBNES has helped numerous enterprise customers digitally transformed their voice systems for enhanced productivity. Powered by a team with unparalleled ACI expertise, HKBNES recently helped a leading financial institution deployed a large-scale ACI system, meeting the customer’s stringent requirements for connectivity, infrastructure setup, network services planning, automation and coding. The expert team also helped design a secure management portal to seamlessly link up complex cloud extensions.

Danny Li, Co-Owner & Chief Technology Officer of HKBN said, “Beyond merely selling services, our goal is to co-grow with enterprise customers, advising them on the latest and best-fit technology choices that’ll help their businesses run much better. We are excited to partner with Cisco, which shares our vision in supporting the transformation and growth of enterprise customers.”

Wilson Ching, General Manager of Cisco Hong Kong & Macau shared, “As staunch partners, Cisco and HKBNES share the same goal of forging multiple wins through our comprehensive technological solutions for customers. With their exceptional technical capabilities and dedication to excellence, HKBNES is well-deserving of our recognition and endorsement.”

As part of its commitment to help enterprises maintain growth in the new normal, HKBNES will continue partnering with Cisco to bring the latest digital solutions to market.

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