



The Global IT Alliance (GITA)



Sometimes there's a very fine distinction between achieving consistency and offering one-size-fits-all. But not all IT service providers understand there is an important difference.

Whether you are opening a new office or rolling-out a new technology platform, you need consistency – your people in New York need the same great service as your people in Kuala Lumpur, after all.

That's why you pick a partner with global reach, right? But even though consistency is important, it's only one part of the equation.

If your chosen partner doesn't know how to achieve consistently high levels of service during a project, while simultaneously being sensitive to important cultural differences across your international operations, that can create unnecessary friction.

What if they're unaware of the different regulatory requirements of different geographies? In that case, the experience is likely to be a very slow and painful one. And if you only have a remote connection to the organisation's key point of contact navigating your way through problems like this, becoming a drain on your time and resources.

That's why we are part of the Global IT Alliance (GITA), a trusted network of IT providers, spanning five continents, providing businesses with a global, collaborative and consistent experience.

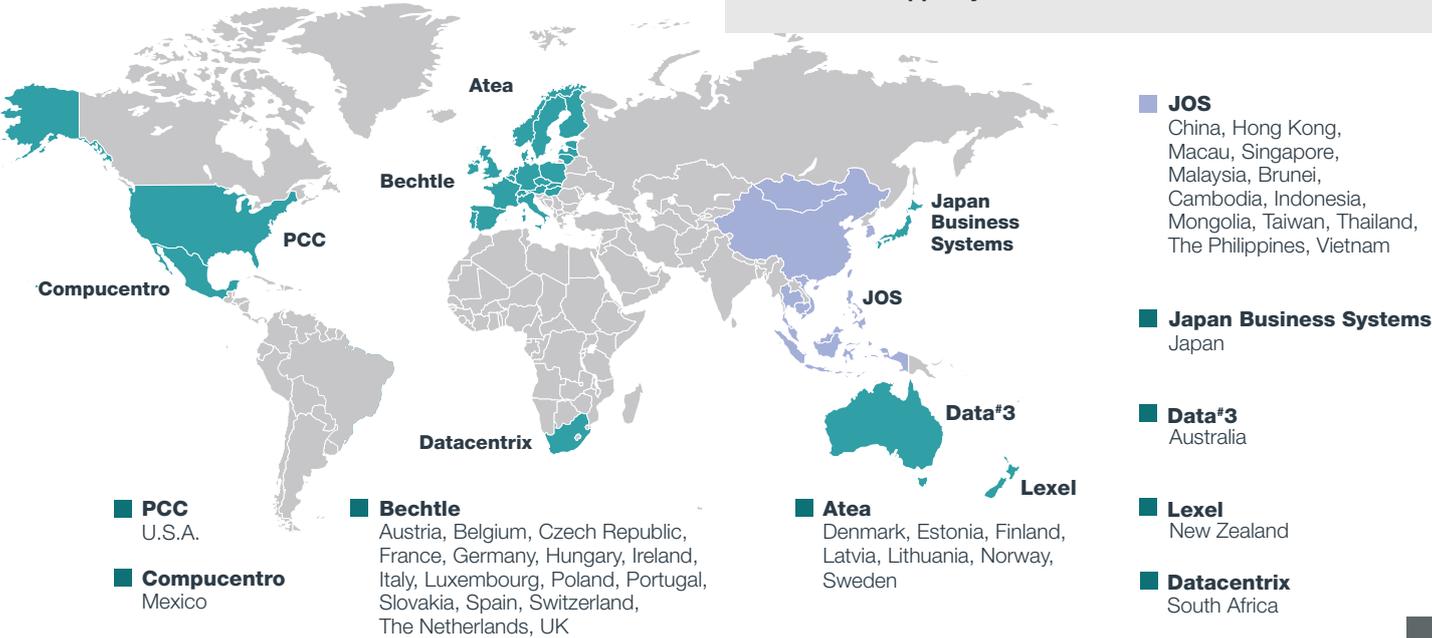
Clients get the highest standards the market can offer, combined with real local knowledge and a relationship with someone close at hand who speaks their language – both literally and figuratively.

All members of GITA are market leaders in their respective territories and are top tier partners for the world's most renowned technology vendors.

As a core founding member of GITA and the lead partner for Asia, JOS builds partnerships with the highest performing IT partners around the world to deliver on customers' worldwide IT requirements, and exceed their expectations.

Wherever you do business, we – and our trusted partners – are there to support you.

Coverage under GITA Partnerships



GITA Partner Companies

Atea

Atea is the leading Nordic and Baltic supplier of IT infrastructure and products.

- > In operation since 1968
- > Around 6,500 employees
- > HQ: Oslo, Norway
- > Present in 84 cities across Norway, Sweden, Denmark, Finland, Lithuania, Latvia and Estonia

BECHTLE

Bechtle is one of Europe's leading IT providers with a unique business model that combines 56,000 quality IT products online and after-sales service through 65 IT system houses.

- > In operation since 1983
- > 6,200 employees
- > HQ: Neckarsulm, Germany
- > Present in 14 European countries

COMPUCENTRO

Compucentro has emerged as one of the leading technology companies, specialising in business technology solutions.

- > In operation since 1989
- > 150 employees
- > HQ: Mexico City, Mexico

JOS

JOS is a systems integrator, solutions provider and technology consultancy powering the growth of business and supporting the performance of governments in Asia's commercial hubs.

- > In operation since 1950s
- > Over 2,200 employees
- > HQ: Hong Kong
- > Present in Hong Kong, Macau, China, Singapore and Malaysia

DATA#3

Data#3 Limited is an ASX listed company that provides market-leading business technology solutions in a Hybrid IT environment from on-premise to outsourced to cloud across a wide range of industries throughout Australia and Asia Pacific.

- > In operation since 1977
- > 900 employees
- > HQ: Brisbane, Australia
- > Present in 8 locations in Australia

PC CONNECTION

PC Connection is a nationwide supplier of computers and information technology solutions to business, government, education and consumer customers.

- > In operation since 1982
- > 2,000 employees
- > HQ: Marrimack, New Hampshire
- > Present in 9 locations in the USA

DATACENTRIX

Datacentrix is a complete IT systems integrator providing solutions and services across the full information value chain.

- > In operation since 1998
- > 1,100 employees
- > HQ: Midrand, South Africa
- > Present in East and West Africa, and 28 countries across sub-Saharan Africa

JAPAN BUSINESS SYSTEMS (JBS)

Japan Business Systems (JBS) provides top-quality IT services and information systems tailored to individual enterprises.

- > In operation since 1990
- > 776 employees
- > HQ: Tokyo, Japan
- > Present in Japan, USA, Mexico, Singapore and China

LEXEL

Lexel's mission is to improve clients' future through technology, consulting, services and translating their success into long-term, mutually rewarding relationships.

- > In operation since 1987
- > 145 employees
- > HQ: Auckland, New Zealand
- > Present in New Zealand

Benefits of GITA

 Global reach and dedicated account support

 Designated on long-lasting relationships

 Local invoicing and delivery

 Global tech support for all major vendors where required

 Agile, collaborative approach to avoid unnecessary delays and deliver faster turnaround times

